



EMMBI

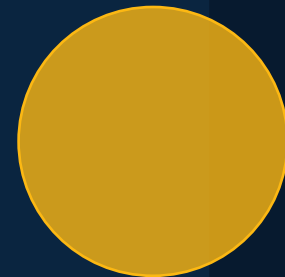
INDUSTRIES LIMITED

Brighter Every Way

Investor Presentation

FINANCIAL YEAR 2025 - 26

BSE: 533161 · NSE: EMMBI





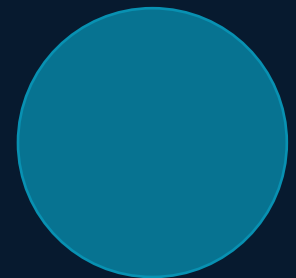
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PART ONE

Annual Operating Overview

The operating environment · Our response · Revenue composition · Operational resilience



A Year of Resilience Through Uncertainty

“

FY 2025–26 was the year we chose growth over caution — and the results validate that choice.

THE CONTEXT

FY 2025–26 unfolded against one of the most challenging external backdrops Emmbi has navigated. US import duties on Indian goods escalated from **8.4% in April 2025 to 58.4% by August 2025**, before being rationalised under the India–US trade deal of February 2026.

+27.26%

Export Sales growth (standalone)

+11.97%

Revenue growth

₹530.52 Cr standalone

+22.74%

PAT growth

₹8.11 Cr standalone

Revenue Composition & Volume Growth

Three revenue streams · Figures in ₹ Crores

Segment	FY26	FY25	Change	Growth
Export Sales	341.60	268.44	+73.16	+27.26%
Avana (Branded)	112.04	97.47	+14.57	+14.95%
Domestic Sales	76.88	107.88	-31.00	-28.74%
Total Revenue	530.52	473.79	+56.73	+11.97%

REVENUE MIX FY26



VOLUME & VALUE GROWTH — Both Accelerated YoY

VOLUME (MT)

24,860 vs FY25 23,882

▲ +4.10% vs FY25's +2.53%

VALUE (₹)

₹453.66 Cr vs FY25 ₹404.18 Cr

▲ +12.24% vs FY25's +7.09%

Strategic note: Value growth ran at ~3x volume growth, reflecting realisation gains and richer product mix.

Revenue & Segment Performance

FY26 vs FY25 · Standalone basis · Figures in ₹ Crores

TOTAL REVENUE FROM OPERATIONS

₹530.52 Cr

▲ +11.98% YoY

from ₹473.78 Cr in FY25 — ₹+56.74 Cr added

EXPORT SALES

₹341.60 Cr

+27.26% from ₹268.44 Cr

64.39% of total revenue

Largest segment; grew against industry decline.

AVANA (BRANDED)

₹112.04 Cr

+14.95% from ₹97.47 Cr

21.12% of total revenue

Retail brand; counter-balances export concentration.

DOMESTIC SALES

₹76.88 Cr

-28.74% from ₹107.88 Cr

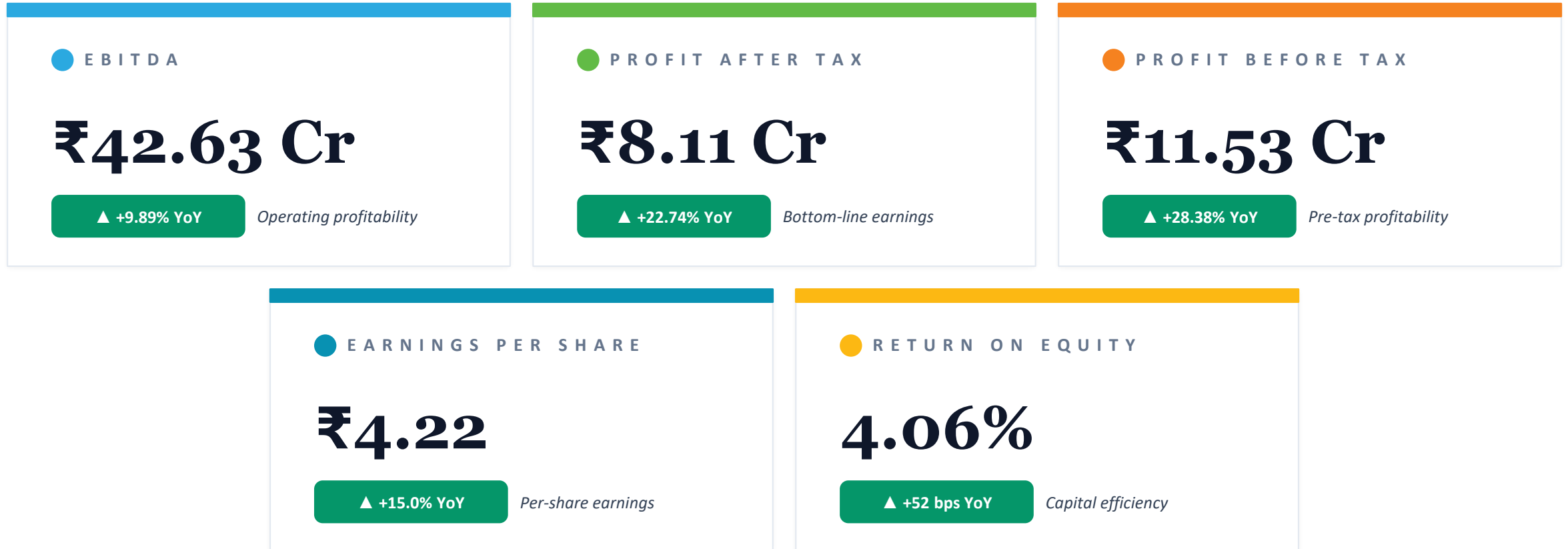
14.49% of total revenue

Deliberate rationalisation of low-margin accounts.

Strategic note: The domestic decline was a deliberate choice — lower-margin accounts were rationalised and capacity redirected to higher-margin exports and Avana.

EBITDA & Profitability Ratios

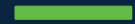
FY26 vs FY25 · Standalone basis · Profitability, returns and earnings quality



Key takeaway: Margins compressed modestly on input costs, but profitability scaled — PAT +22.74%, PBT +28.38% and EPS +15.0%.



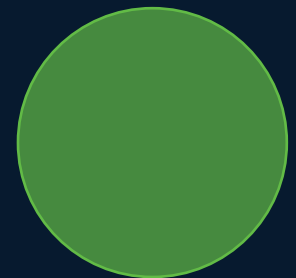
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PART TWO

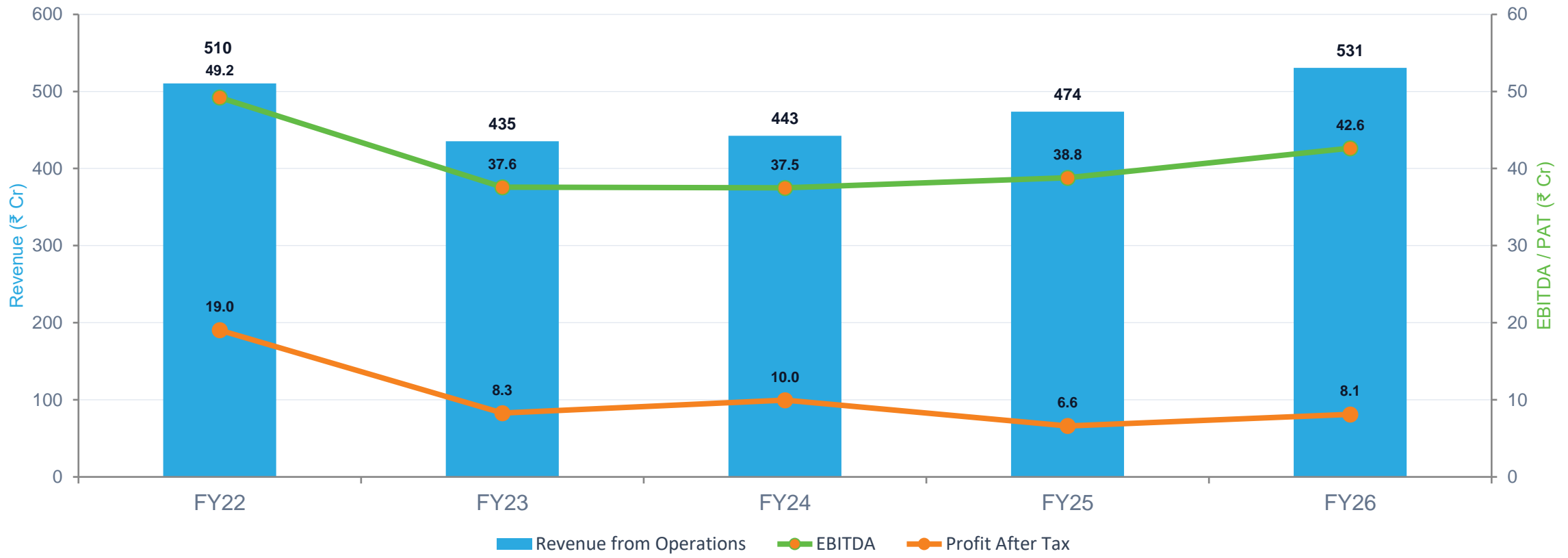
Annual Financial Performance

FY22 – FY26 · Standalone & Consolidated · P&L and Balance Sheet



Revenue & Profitability Trajectory

Revenue from Operations, EBITDA, and Profit After Tax (₹ in Crores)



Revenue rebounded above pre-FY22 levels with FY26 marking a five-year high.

Five-Year Income Statement

Figures in ₹ Crores · Standalone financials

Particulars	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	510.37	435.33	442.54	473.78	530.52
Other Income	0.10	0.12	0.16	0.21	0.33
Less: Goods & Service Tax	74.75	64.24	65.11	69.61	76.86
Total Income (Net)	435.73	371.20	377.60	404.39	453.99
Total Operating Expenses	386.52	333.62	340.11	365.60	411.36
EBITDA	49.21	37.58	37.49	38.79	42.63
EBITDA Margin (%)	11.30%	10.13%	9.93%	9.60%	9.40%
Finance Cost	14.66	15.70	16.90	18.04	18.92
Depreciation & Amortisation	8.74	9.90	10.79	11.77	12.18
Profit Before Tax	25.81	11.99	9.80	8.98	11.53
Profit After Tax	19.03	8.27	9.95	6.61	8.11

Key takeaway: FY26 revenue grew +11.98% YoY; PAT up +22.74% vs FY25.

Five-Year Income Statement

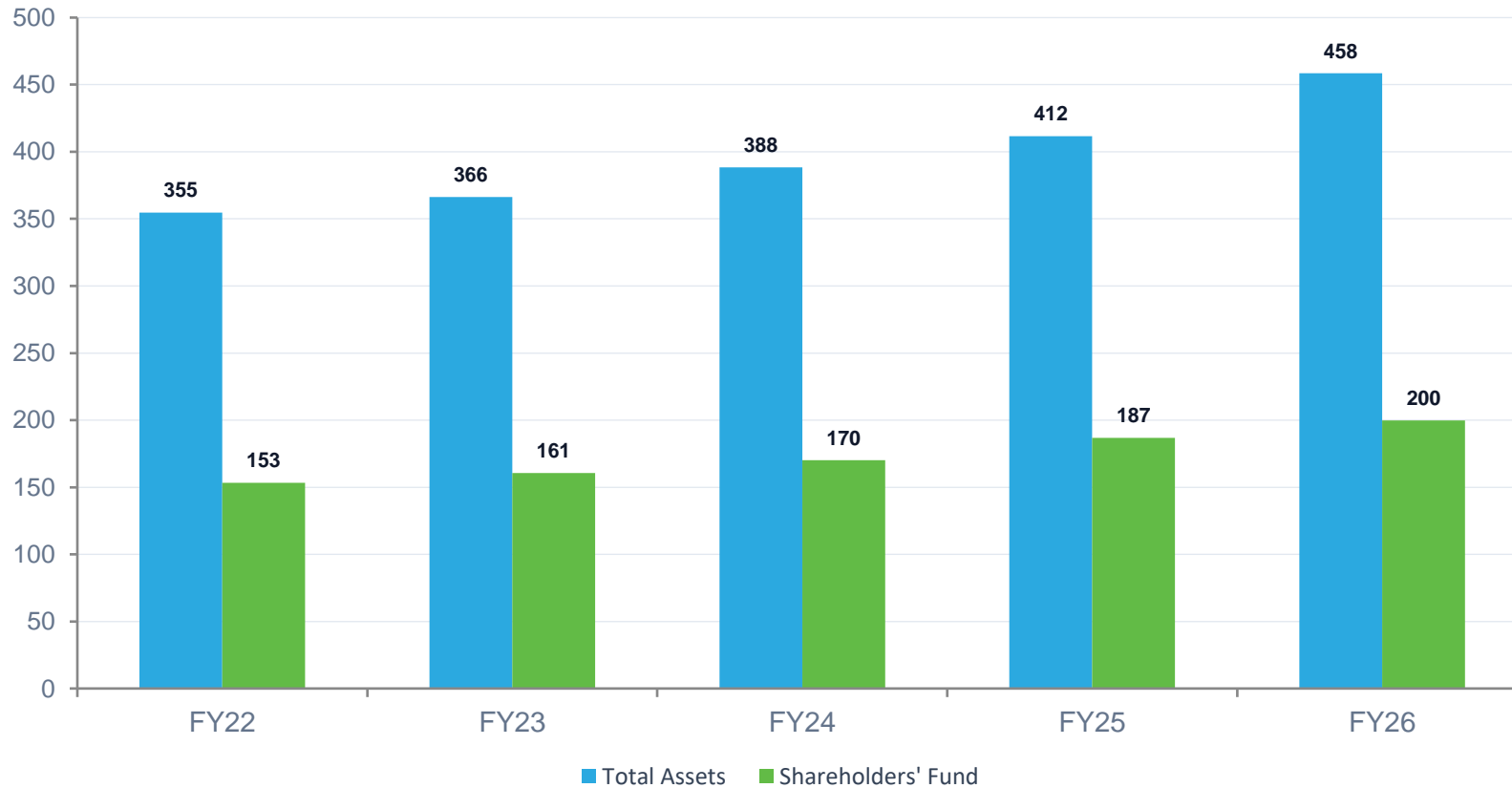
Figures in ₹ Crores · Consolidated financials

Particulars	FY22*	FY23*	FY24*	FY25	FY26
Revenue from Operations	—	—	—	473.78	532.40
Other Income	—	—	—	0.20	0.29
Less: Goods & Service Tax	—	—	—	69.61	76.86
Total Income (Net)	—	—	—	404.38	455.83
Total Operating Expenses	—	—	—	365.97	413.39
EBITDA	—	—	—	38.41	42.44
EBITDA Margin (%)	—	—	—	9.50%	9.31%
Finance Cost	—	—	—	18.04	18.96
Depreciation & Amortisation	—	—	—	11.77	12.18
Profit Before Tax	—	—	—	8.60	11.30
Profit After Tax	—	—	—	6.23	7.89

*Consolidation of financials was not applicable in FY 2023-24 and prior periods.

Asset Base & Equity Growth

Total Assets and Shareholders' Fund (₹ in Crores)



Asset base expanded ~29% over five years; equity strengthened ~30%.

TOTAL ASSETS

₹458.40 Cr

▲ +29.3% vs FY22

SHAREHOLDERS' FUND

₹199.70 Cr

▲ +30.2% vs FY22

CURRENT ASSETS

₹270.18 Cr

▲ +21.1% vs FY25

Five-Year Statement of Financial Position

Figures in ₹ Crores · Standalone financials

Particulars	FY22	FY23	FY24	FY25	FY26
Non-Current Assets	164.23	175.46	181.69	188.49	188.22
Current Assets	190.37	190.85	206.71	223.13	270.18
Total Assets	354.60	366.30	388.40	411.62	458.40
Shareholders' Fund	153.40	160.68	170.13	186.72	199.70
Non-Current Liabilities	73.70	76.29	59.80	52.90	63.77
Current Liabilities	127.51	129.33	158.48	172.00	194.93
Total Equity & Liabilities	354.60	366.30	388.40	411.62	458.40

TOTAL ASSETS

₹458.40 Cr

▲ +11.4% YoY

SHAREHOLDERS' FUND

₹199.70 Cr

▲ +7.0% YoY

CURRENT ASSETS

₹270.18 Cr

▲ +21.1% YoY

Statement of Financial Position

Figures in ₹ Crores · Consolidated financials

Particulars	FY22*	FY23*	FY24*	FY25	FY26
Non-Current Assets	—	—	—	188.11	187.81
Current Assets	—	—	—	223.47	272.54
Total Assets	—	—	—	411.58	460.35
Shareholders' Fund	—	—	—	186.35	199.06
Non-Current Liabilities	—	—	—	52.90	63.77
Current Liabilities	—	—	—	172.33	197.52
Total Equity & Liabilities	—	—	—	411.58	460.36

TOTAL ASSETS

₹460.35 Cr

▲ +11.8% YoY

SHAREHOLDERS' FUND

₹199.06 Cr

▲ +6.8% YoY

CURRENT ASSETS

₹272.54 Cr

▲ +22.0% YoY

*Consolidation of financials was not applicable in FY 2023-24 and prior periods.



EMMBI

INDUSTRIES LIMITED

Thank You.

FOR INVESTOR RELATIONS

Emmbi Industries Limited

BSE: 533161 · NSE: EMMBI

Brighter Every Way.

DISCLAIMER

This presentation contains forward-looking statements concerning Emmbi Industries Limited's future business prospects and business profitability. These statements are based on current expectations, estimates, and assumptions, and are subject to various risks and uncertainties that could cause actual results to differ materially. Such factors include, but are not limited to, fluctuations in earnings, the Company's ability to manage growth, intense competition, raw material availability and pricing, currency movements, regulatory and tariff changes, geopolitical developments, and general economic conditions affecting the Company's markets. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.