

Emmbi's Rural B2C Division Posts Robust 42% Y-o-Y Growth

FY20 Performance:

Total Revenue at Rs. 3,331.40 Mn Y-o-Y growth of 6% in Value and 11% in Volume

EBITDA at Rs 375.80 Mn, PAT at Rs 146.27 Mn

Silvassa, June 18, 2020

Commenting on the performance Mr. Makrand Appalwar, Chairman & Managing Director, Emmbi Industries Limited said, "Our business decision of 'Going Rural' in the B2C market has been playing out favourably and has led to an encouraging growth in both EBITDA and PAT considering the tough conditions market faced during last financial year due to slowdown and Covid -19. Important parameters have shown a satisfactory growth whether in Rural market or in Exports. Company has shown a Topline growth of 6 % in value and 11 % in Volume. We credit a large part of this to the efficient team which has worked relentlessly to gain customer confidence resulting in better numbers for this year.

We will have special focus on the Rural Markets during this year and many new products of Avana which are the key to the prosperity of the Indian farmers are in pipeline for the Rural Retail market will be launched during this year on the quarterly basis.

Emmbi Industries Limited came out with a record performance in Q4 of FY20.

Performance Highlights:

Particulars (Rs. In Millions) Annual	FY20	FY19
Total Revenue	3331.40	3148.45
EBITDA	375.80	411.05
PAT	146.27	177.90
Particulars (Rs. In Millions) Quarterly	Q 4 FY20	Q 4 FY19
Total Revenue	846.62	826.61
EBITDA	86.40	106.14
PAT	37.44	48.14





INDUSTRIES LIMITED

About Emmbi Industries Limited:

Emmbi Industries Limited is a well-established brand in polymer processing and a niche player with advance applications in the areas of water conservation, agriculture, packaging, advanced composites, geo-textiles and various other polymer based materials. Emmbi has consistently built a good reputation amongst all stakeholders for over 20 years.

About Avana, a Rural division of Emmbi:

Avana is aimed at developing affordable technologies to empower farmers to grow out of poverty. Avana's flagship technology, Jalasanchay, is the world's most cost-effective end-to-end water conservation solution. Through this department, Emmbi has reached 10000 plus farmers across Maharashtra, Rajasthan and Karnataka. Apart from bringing fresh perspective, Avana is tasked with creating a purpose-led, inspiring workplace that attracts the right kind of talent to deliver on their vision.

For further details please contact:

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