

Emmbi beats the slowdown and Generates A Robust 16 % Growth in Volume on 9 monthly basis

Mumbai, 12th February, 2020:

Emmbi Industries Limited came out with a record performance in Q3 of FY 2019-20.

Beating the Slowdown, Emmbi has registered 16% growth in the sales volume during the first 9 months, though the revenue growth appears to be around 7.5% actual growth of the Company is 16%. The number difference is because of the reduction of the Raw material prices to the tune of around 20% from the previous financial year.

Highlights of Q3 FY20 performance:

(Rs. In Millions)

Particulars (in Rs. Million)	Q3FY20	Q3FY19
Net income from operations (Rs.)	815.10	748.57
EBIDTA (Rs.)	98.22	106.60
EBITDA margin %	12.05%	14.24%
PAT (Rs.)	35.93	44.92
PAT margin %	4.41%	6.00%
EPS (Rs.)	2.03	2.54

Highlights of 9M YTD FY20 performance:

(Rs. In Millions)

Particulars (in Rs. Million)	9M FY20	9M FY19
Net income from operations (Rs.)	2,292.57	2,134.93
EBIDTA (Rs.)	289.40	304.91
EBITDA margin %	12.62	14.28
PAT (Rs.)	108.83	129.76
PAT margin %	4.75%	6.08%
EPS (Rs.)	6.15	7.34

This stellar performance was possible because of the diverse portfolio of products we produce and distribute. We are present in 57 different countries with 4 product verticals. Company has a very perfect balance of sales and distribution in Domestic market and Export. Emmbi's market has also very comfortable divide of 75% in B2B and 25% in B2C sector.

About us:

Emmbi Industries Limited is a well-established brand whose product line spans across the areas of water conservation and rural distribution, agriculture, packaging, advanced composites, geo-textiles and various other polymer based materials. The products are sold in India, and across 57 countries and it has consistently built stakeholder trust for over 24 years.

