



## **Emmbi Industries Records** **Profits Jump 25.42% & Sales 9.37 %** **in Nine Months on Y-O-Y Basis**

**Mumbai, 11<sup>th</sup> February, 2017**

Emmbi Industries Limited came out with a record nine monthly performance in Q3'17 results declared by the company.

Emmbi Industries Limited is a well-established brand in specialty polymer processing, Packaging and a niche player with advance applications in the areas of water conservation, logistics, Crop- Protection, Geo-textiles and various other polymer based material. Emmbi enjoys a prudent track record of more than two decades business.

### **Highlights upto Q3'-17 performances:**

PAT and EPS grew by **25.42%** on YOY basis to 8.64 crores and Rs. 4.88 per share respectively.

Company's Net Sales for the 9 months of FY 2016-17 has increased to Rs. **165.85** crores from Rs. 151.65 crores from 9 months of FY 2015-16. This is an increase of **9.37%** over previous year. Considering the Fund Flow situation in the market in Q-3, where company's growth was slower than expected, Management expectation and annual growth between 10% to 11% in the top line and around 25% to 27% growth in EPS on the annualized basis. Higher growth in PAT compared to topline is a result of higher contribution of value added products in the basket of products

### **Update on Present Capex:**

Total Capital Expenditure of Rs. 22.00 Crores is planned for the financial year 2016-17.

### **Positive Pressure Clean Room facility:**

- 1) The Company has already started its capex of Rs. 15.00 crores for setting up state of the art Positive Pressure Clean Room facility for manufacturing of "Food and Pharmaceutical Grade FIBC Packaging Material". We have already completed around 80% of Building construction work, All the machinery orders are placed, Internal Standards are in ready and the certification and consultancy company is identified to get the clean room operation on stream. Project is expected to go on Stream in Q-1 of next financial Year.



**Dedicated Manufacturing Facility for the Water Conservation & Agro Polymers:**

- 2) The Second Cap-Ex of Rs.7.00 Crores. Will be attributed to the Dedicated Manufacturing Facility for the Water Conservation & Agro Polymers.

Company has acquired a ready-made Building for the Water Conservation & Agro Polymers Division. All the Required machinery is already ordered and partly received and is under process of commissioning. In principal sanction of Power required to run the factory is received. The New facility will go on stream on **28<sup>th</sup> March on the Auspicious Day of "Gudhi Padwa"** at Silvassa.

This establishes the management's ability to handle the projects "On Time" which will help us to grow at better speed in the coming years.

**Retail Entry of Emmbi Products:**

Company has started distribution of its retail products in Maharashtra and Rajasthan for the products of various needs of water conservation and crop protection.

**Brand Development Initiatives:**

Company will continue its efforts to Create Strong Brand in the Retail Market for the Water Conservation and Agro Polymers Segment through various initiatives of Brand Development.

We have taken part in 4 Trade Exhibition including the "Kisan Exhibition" at Pune and "Gram Rajasthan" at Jaipur. The combined footfall was to the tune of about 4.5 lakhs people.

Company is also engaging in various retail promotional activities to create the brand awareness about its products in the rural Market.

