

Emmbi Industries records 43% Jump in h1'2016-17 profits

Mumbai, 14th November 2016:

Emmbi Industries Ltd came out with a record half yearly performance in Q2'17 results declared by the company.

Emmbi Industries Ltd. is a well-established brand in polymer processing and a niche player with advance applications in the areas of water conservation, logistics, agriculture, packaging, geo-textiles and various other polymer based material. Emmbi enjoys a prudent track record of more than two decades business.

Highlights of Q2'-17 performances:

PAT and EPS grew by **43.05%** on YOY basis to 6.25 crores and Rs. 3.53 per share respectively.

Company's Gross Sales for the 6 months of FY 2016-17 has increased to Rs. **115.71** Cr from Rs. 102.17 Cr from 6 months of FY 2015-16. This is an increase of **13.25%** over previous year.

This year results have better profit margins due to the following reasons:

- i. Reduction in interest cost through more efficient application of funds
- ii. Improved ability to command premium through Strong Brand Equity and First Mover Advantage.

Retail Entry of Emmbi Products

Company has started distribution of its retail products in Maharashtra and Rajasthan for the various needs of water conservation. We have already appointed dealers for 14 districts in Maharashtra & for 11 Districts in Rajasthan. We will be completing the appointment of all the dealers during this year.

Update on Present Capex

Total Capital Expenditure of Rs. 22 Cr is planned for the financial year 2016-17.

The Company has already started its capex of Rs. 15.00 crores for setting up state of the art Positive Pressure Clean Room facility for manufacturing of "Food and Pharmaceutical Grade FIBC Packaging Material".





We have already completed around 60 % of Building construction work, Almost all the machinery orders are placed, Internal Standards are in preparation and likely to be completed by the End of December. We accept the trial runs to happen in the last Quarter of this FY.

The Balance Cap-Ex of Rs.7 Cr. Will be attributed to the Dedicated Manufacturing Facility for the Water Conservation & Agri Products.

We have signed an "Agreement for Sale" for acquiring a ready-made Building for the Water Conservation & Agri Products division. All the Required machinery is already ordered. It is planned that the manufacturing will go on stream in the last quarter of the financial year.

For the Year 2016-17

Management Expects the Revenue growth of around 18 to 20% YOY and commensurate growth in PAT and EPS.

Company will continue its efforts to Create Strong Brand in the Retail Market for the Water Conservation and Agri Products Segment through various initiatives of Brand Development.

