

Water conservation business add colors to Emmbi's industries profit in Q1Fy18

Emmbi Industries records 23% jump in Q1 profits of FY 18

Mumbai, 14th August 2017:

Emmbi Industries Ltd came out with a record quarterly performance in Q1 of FY 2017-18 results declared today by the company.

Highlights of Q1 of 2017-18 performance:

PBT grew by **23.30%** on YOY basis to 4.89 crores

PAT and EPS grew by **21.13 %** on YOY basis to 3.56 crores and Rs. 2.01 per share, respectively

Company's Gross Sales for the first 3 months of FY 2017-18 has increased to Rs. 63.02 Cr from Rs. 56.05 Cr from first 3 months of FY 2016-17. This is an increase of **12.42 %** over same quarter of previous year.

This year results have better profit margins due to the following reasons:

- i. Shift in Product mix, towards high margin contributors
- ii. Reduction in interest cost through more efficient application of funds
- iii. Improved ability to command premium through Strong Brand Equity and First Mover Advantage

Retail Entry of Emmbi Products

Company has started distribution of its retail products in Maharashtra and Rajasthan for the various needs of water conservation. We have already appointed many dealers for the purpose of the retail distribution. We will be completing the appointment of all the dealers during this year.

Emmbi industries has reinforced its presence in consumer markets by launching product specific brands across its verticals namely "Emmbi Jalasanchay" for Storage, Transportation and Conservation of water with market potential of USD 2.5 bn and "Emmbi Krishirakshak" – a brand designed to focus on the concept of "crop protection at physical level" with market potential of USD 4 bn.





For the Year 2017-18 :

Management Expects the Revenue growth of around 18-20 % YoY and commensurate growth in PAT and EPS.

During the course of FY17-18, company will continue its efforts to create strong Brand Equity in the Retail Market for the Water Conservation and Agri Products Segment through various initiatives of Brand Development.

About us:

Emmbi Industries Ltd. is a well-established brand in polymer processing and a niche player with advance applications in the areas of water conservation, logistics, agriculture, packaging, geo-textiles and various other polymer based material. Emmbi enjoys a prudent track record of more than two decades business.

