

Emmbi Industries records 36% jump in Q1'17 profits

Mumbai, 4th August 2016:

Emmbi Industries Ltd came out with a record quarterly performance in Q1'17 results declared today by the company.

Emmbi Industries Ltd. is a well-established brand in polymer processing and a niche player with advance applications in the areas of water conservation, logistics, agriculture, packaging, geo-textiles and various other polymer based material. Emmbi enjoys a prudent track record of more than two decades business.

Highlights of Q1'17 performance:

PBT grew by **28.15%** on YOY basis to 3.96 crores

PAT and EPS grew by **35.74 %** on YOY basis to 2.93 crores and Rs.1.66 per share, respectively

Company's Gross Sales for the 3 months of FY 2016-17 has increased to Rs. 56.05 Cr from Rs. 47.87 Cr from 3 months of FY 2015-16. This is an increase of **17.09 %** over previous year.

This year results have better profit margins due to the following reasons:

- i. Shift in Product mix, towards high margin contributors
- ii. Reduction in interest cost through more efficient application of funds
- iii. Improved ability to commend premium through Strong Brand Equity and First Mover Advantage

Retail Entry of Emmbi Products

Company has started distribution of its retail products in Maharashtra and Rajasthan for the various needs of water conservation. We have already appointed many dealers for the purpose of the retail distribution. We will be completing the appointment of all the dealers during this year.

The Company has already launched several innovative products in last financial year whose applications can be found in food, safety, water conservation, agriculture, infrastructure, e-commerce, crop protection, hazardous waste management and solid waste management.





Update on Present Capex

The Company has already commissioned its capex expansion of Rs. 15.00 crores for setting up state of the art Positive Pressure Clean Room facility for manufacturing of "Food and Pharmaceutical Grade FIBC Packaging Material".

We have already completed around 40 % of Building construction work, Almost all the machinery has been identified and orders are placed, Internal Standards are in preparation and likely to be completed by the End of December. We accept the trial runs to happen in the last Quarter of this FY.

Total Capital Expenditure of Rs. 22 Cr is Planned. The Balance Cap-Ex of Rs.7 Cr. Will be attributed to the Dedicated Manufacturing Facility for the Water Conservation & Agri Products.

For the Year 2016-17

Management Expects the Revenue growth of around 20 % YOY and commensurate growth in PAT and EPS.

Company will continue its efforts to Create Strong Brand in the Retail Market for the Water Conservation and Agri Products Segment through various initiatives of Brand Development.

